

# Entelechy's Leadership Assessments

## 180° and 360° Leadership Surveys

### OVERVIEW

Effective leaders are aware of their capabilities and impact on others. Effective leaders ask themselves, "How am I doing?" Identifying leadership strengths and areas for development is essential to leadership development and, as a direct result, employee engagement and organizational success.

Entelechy believes leadership surveys play a vital role in leadership development — not only providing insights and feedback directly to the leaders, but also setting expectations that "this is the way we lead here." Entelechy is available to help you:

- **Incorporate surveys** within Entelechy's award-winning leadership programs.
- **Customize new surveys** to complement your programs.
- **Build unique training programs with surveys incorporated** to focus learning and behavior change.
- **Provide confidential results** directly to participants or to your trainers to share with participants in class.
- **Host and administer your survey**, providing full service as needed.

### CUSTOMIZATION OPTIONS

Unlike personality assessments, competency-based assessments measure a leader's capabilities in critical leadership areas. And, unlike assessments from other vendors, Entelechy's online leadership assessments can be customized to **evaluate your leaders against your organization's leadership competencies**. Importantly, Entelechy's customization extends far beyond the competencies to fully align with your organization's branding; Entelechy customizes:

- Survey invitations and reminder emails
- Landing page, online survey, and results page
- Demographic information solicited
- FAQs

Finally, Entelechy provides a superior level of service and support to ensure that your customized assessments can be leveraged as needed.

“Thank you very much! I appreciate your diligent support of me during this process. Thank you for providing great customer care. This level of support is awesome!”

— Leadership Development Trainer  COMCAST

### SATISFIED CLIENTS...



### REPORT-OUT FEATURES

- Leadership strengths (specific behaviors and overall categories)
- Leadership opportunities for development (specific behaviors and overall categories)
- Comparison to other cohort members
- Comparison to previous assessment
- Comparison to others in function (optional)
- Comparison to others in level (optional)

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### BENEFITS

#### Your Leaders Get:

- A detailed assessment of their leadership skills from their employees, peers, and manager, opening up the opportunity for discussion, coaching, and development.
- A list of priority areas they need to focus on for ongoing leadership development.
- Clear expectations of “this is the way we lead here,” which is especially important for new-to-role and new-to-company leaders.
- A snapshot of how they're doing compared to 1) previous assessments, 2) other leaders in their function, 3) other leaders in their cohort, and/or 4) other leaders at their level in the organization.

#### Your Organization Gets:

- A common set of leadership competencies that are clear, concise, and adoptable.
- A measure of overall leadership strengths and areas for development, focusing training and talent development efforts.
- A tool to augment organization health surveys by focusing on the thing that drives engagement and productivity: the leader.

#### Your L&D Team Gets:

- Full support from competency definition, assessment creation, and testing to deployment.
- Flexibility in deployment methods and customization options.
- Responsive and timely communication support from a highly skilled assessment administration team.

### CASE STUDY: COMCAST



Comcast, frustrated with the inability to customize a leadership assessment provided by a recognized vendor, turned to Entelechy to customize an assessment based on Comcast's leadership competencies. The 180° survey is the cornerstone for a large-scale innovative leadership program rolling out to 2,000+ participants.

Thank you for all your communication. It has helped me manage this process for the participants. I am also hoping that this attention on early programs will help to build the organizational understanding of how to participate and require less management on the facilitator's part going forward. Thank you for all your support with the constant changes and last-minute adjustments.

— Sr. Leadership Development Facilitator COMCAST

### CASE STUDY: MIT SLOAN SCHOOL OF MANAGEMENT



In 2016, when MIT Sloan rolled out a vendor-created coaching program to their staff, they (and their vendor partner) asked Entelechy to create a 360° survey that focused on the unique coaching skills covered in the training. Entelechy continues to deploy the survey to MIT Sloan to this day.

Thank for your responsiveness and for communicating directly with our participants. We appreciate your great customer focus.

Thanks very much for all of your work across time zones and with such quick turn-arounds.

— Mary Cornacchio, program director

